



# Deployment Acceleration

Blending Planning, Training & Consulting Services

2004

## Deployment Acceleration Services

Our Deployment Acceleration Services provide a blueprint for blending planning, design, training, and consulting services to give you the knowledge necessary to evaluate or deploy new Microsoft technology. Working closely with Microsoft, we are able to provide custom solutions and creative offerings for early adopters of their technologies, as well as access to Microsoft's best practices combined with a third party perspective.



Learning and skill development is not an event—it is a process. That process is similar whether you are evaluating or deploying new technology. The depth and level of knowledge will vary based on your staff's involvement; if they are doing the deployment, they will need deeper product knowledge than if they are coordinating the efforts of a consulting firm. In all cases however, the goal is the same—to provide your team with the skills and services they need for a successful project completion and to bring them up to speed in the shortest amount of time.

This targeted learning solution process typically starts with an organizational learning assessment. We can do this assessment informally or use a Microsoft learning assessment tool. With this tool we start by defining the necessary skills by job role for your project. Then we allow team members to assess their skill levels for those roles. Finally, we present a skills gap analysis and recommend ways to reduce that gap through self-study or instructor-led training.

The opposite page outlines the process plus the learning and follow-on services options in detail. The right column on this page lists examples of some of our recent deployment acceleration engagements. Please contact us to discuss how Online Consulting can help you accelerate your deployment and successfully manage new technologies.

### Sample Deployment Acceleration Service Topics

- .NET Development
- Collaboration with SharePoint
- Active Directory
- Exchange
- SMS/MOM

## About Online Consulting

Online Consulting is a Microsoft Gold Certified Partner that blends consulting services and learning solutions to help our clients successfully deploy and manage Microsoft technologies. We've been providing technical consulting services since 1983 with offices in Philadelphia, PA, Wilmington, DE, and Princeton, NJ.

Online Consulting is also a charter member of an association of Microsoft's top independent consulting and learning solutions firms. Through this membership we are able to deliver high-quality solutions in over 60 cities throughout the US and Canada.



Learning Solutions

Whatever your need, look to Online Consulting. We have the experience and the knowledge to provide innovative, blended solutions to make your investment—in both technology and people—a success.

## Deployment Acceleration Case Studies

Online Consulting has partnered with many businesses to provide consulting services. Recent engagements include...

Technical managers at a hospital needed to plan Active Directory design. Our consultant held an in-depth Architectural Design Session (ADS) on Active Directory with extra emphasis on security as related to HIPPA regulations.

We delivered an ADS for lead programmers and managers at an insurance company that was about to implement .NET technology. We also created a custom class that offered an overview of .NET technologies to make their deployment even smoother.

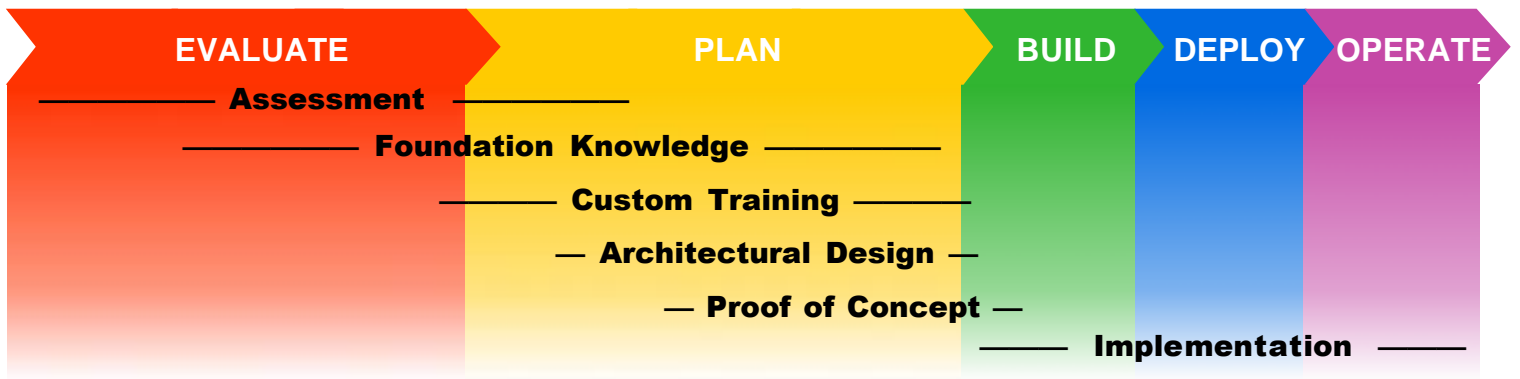
A specialty chemical manufacturer asked us to create a test lab so they could practice their migration process from Windows NT. We replicated their server environment in the lab.

Our programmer created a prototype system with SharePoint and Office for a law firm. It showed how documents can be integrated into an attorney's schedule and how easily they can access files.

A large bank employed us to provide level 2 support during their lengthy deployment of Office XP and Windows XP to 2,400 desktops. Our services were also used to provide ongoing project management.

We worked with an international cosmetic firm to plan and deploy SMS to multiple locations to improve their patch management process.





## Assessment

**Organizational Learning Assessment** Define skills by focus by role, validate skills matrix, assess skills, recommend solution to close skills gap.

## Foundation Knowledge

**eLearning**

Use eLearning for short topics, skill review, or small pockets of training needs

**Jumpstart Technical Training**

One or two day sessions for technical staff that provide an overview of software benefits and features.

**Strategy Briefing**

One day session with business decision makers to review technical needs and business objectives related to new product new technologies

**Microsoft Official Instructor-led Class**

Standard Microsoft Official classes may be appropriate for individuals needing to build their technical knowledge base.



## Custom Training

**Project-specific Topics**

Custom training focuses on technologies important to your deployment or development project. Content for these events is typically driven by the organizational learning assessment gap analysis.

## Architectural Design

**Architectural Design Session (ADS)**

The Architectural Design Session (ADS) delivers in-depth technical information for planning purposes though mix of presentations, demonstrations, and whiteboard discussions.

## Proof of Concept

**Proof of Concept (POC) Workshop**

The Proof of Concept (POC) workshop is an in-depth engagement of up to 15 days in which we work with your technical staff blending demonstrations, training, and workshop sessions to develop a prototype solution or test lab.



## Implementation

**Deployment/Development & Testing**

This is the actual work of the project and can be completed by your staff or by a Microsoft Partner.

**eLearning/Instructor-led training**

Additional training may be added as needed. Whether your staff is doing the actual development or whether you're working with a consulting firm, you'll need to be sure that your staff is ready to maintain the system.

**Microsoft Consulting Services**

For particularly difficult deployment challenges, we can secure the help of Microsoft Consulting Services.

**Mentoring & Support**

Ongoing mentoring and support services are available to ensure that the project is completed successfully.